

# Order Minimums, Fees & Multiples

& why they matter to your fundraiser's success?

## WHAT IS THE MINIMUM ORDER?

Final team orders must be at least **\$500** before tax at wholesale cost.

## IS THERE A DELIVERY FEE?

**Yes.** Delivery requirements vary by location and are listed on your pricing sheet. Delivery is free once your order meets the **free delivery requirement** (not the \$500 order minimum) for your region mentioned in your pricing sheet.

## DO I NEED TO ORDER MY PLANTS IN CERTAIN QUANTITIES?

**Yes.** Some plants are ordered in set group sizes, called **multiples**. This helps us pack and deliver plants safely and efficiently.

## ORDERING IN MULTIPLES

Plants are grouped into categories like **flats and baskets**. The visuals below show how **each category is ordered in set multiples** to help you build your order easily.

## Example of an Order with Incorrect Multiples

	ORDERS
10-pack of Herbs	9
10-pack of Veggies	4
10-pack Red	5
Geraniums	11
3-pack Foliage Trio	<b>X 29 Flats</b> (not multiple of 8)

**X** 29 items have been pre-ordered by customers but it does not meet the Multiples requirement for **Flats**



### FLATS

In Multiples of

**x8**



#### Items included:

- 10-packs Herbs
- 10-packs Veggies
- 10-packs Geraniums
- 10-packs Petunias
- 10-packs Marigolds
- 3-packs Foliage Trio
- Lavender 2-pack



### BASKETS

In Multiples of

**x9**



#### Items included:

- 12" Patio Planters
- 12" Hanging Baskets
- 11" Strawberry Baskets
- 10" Boston Ferns

## Single

Soil and fertilizer are the exception and do not need to be ordered in multiples.



## Example Of An Order With Correct Multiples

	ORDERS	EXTRAS	TOTALS
10-pack of Herbs	9	+1	= 10
10-pack of Veggies	4	+0	= 4
10-pack Red	5	+0	= 5
Geraniums	11	+2	= 13
3-pack Foliage Trio	29 Flats (not multiple of 8)	+3	<b>✓ = 32 Flats</b> (multiple of 8)

**In this example, 29 items have been pre-ordered by customers and 3 items are extras. The order meets the multiples requirement for Flats**

## HOW TO RUN A SUCCESSFUL FUNDRAISER WITH MULTIPLES?

- Most teams round up to the next multiple by **adding a few extras**.
- Extras can be sold at pickup, used for late orders, or kept as backup.
- Planning for a few extras helps your pickup day run smoothly and can increase your overall profits.
- We provide you with lots of resources and sales success tips to help you with minimums and multiples.
- If you're unsure what works best for your group, we're here to help you through it.

